# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, DC 20549** 

FORM 8	-K
CURRENT REI PURSUANT TO SECTION OF THE SECURITIES EXCHA	N 13 OR 15(D)
Date of report (Date of earliest eve	nt reported) April 23, 2015
Microsoft Col (Exact Name of Registrant as Sp	pecified in Its Charter)
(State or Other Juris of Incorporation	diction
0-14278 (Commission File Number)	91-114442 (IRS Employer Identification No.)
One Microsoft Way, Redmond, Washington (Address of Principal Executive Offices)	98052-6399 (Zip Code)
(425) 882-80 (Registrant's Telephone Number, I	
(Former Name or Former Address, if Ch	anged Since Last Report)
eck the appropriate box below if the Form 8-K filing is intended to simultanowing provisions (see General Instruction A.2. below):	eously satisfy the filing obligation of the registrant under any of the
Written communications pursuant to Rule 425 under the Securities Act (	17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17	CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under t	ne Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition

On April 23, 2015, Microsoft Corporation issued a press release announcing its financial results for the fiscal quarter ended March 31, 2015. A copy of the press release is furnished as Exhibit 99.1 to this report.

In accordance with General Instruction B.2 of Form 8-K, the information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01. Financial Statements and Exhibits

- (d) Exhibits:
- 99.1 Press release, dated April 23, 2015, issued by Microsoft Corporation

### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MICROSOFT CORPORATION (Registrant)

Date: April 23, 2015

/s/ FRANK H. BROD
Frank H. Brod
Corporate Vice President, Finance and Administration;
Chief Accounting Officer

	TO		

Exhibit No.

Description

99.1 Press release dated April 23, 2015

## Strength in Microsoft Cloud Highlights Q3 Results

Increasing usage of Microsoft Azure, Office 365, Bing and Xbox Live contributes to Q3 growth

**REDMOND, Wash.** — April **23, 2015** — Microsoft Corp. today announced that revenues for the quarter ended March 31, 2015 grew to \$21.7 billion. Gross margin, operating income, and diluted earnings per share ("EPS") for the quarter were \$14.6 billion, \$6.6 billion, and \$0.61 per share, respectively.

These financial results include \$190 million of integration and restructuring expenses, or a \$0.01 per share negative impact, related to Microsoft's restructuring plan announced in July 2014 and the ongoing integration of the Nokia Devices and Services ("NDS") business.

During the quarter, Microsoft returned \$7.5 billion to shareholders in the form of share repurchases and dividends.

The following table notes the impact of the integration and restructuring expenses on the company's financial performance ("Noted Items"). This financial information is provided to aid investors in better understanding the company's performance. All growth comparisons relate to the corresponding period in the last fiscal year.

		Th	ree I	Months	<b>Ended Marc</b>	:h 31,
(\$ in millions, except per share amounts)	Re	014 As eported GAAP)	Rep	15 As ported AAP)	% Y/Y (GAAP)	2015 Impact of Noted Items
Revenue	\$	20,403	\$ 2	21,729	6%	-
Gross Margin	\$	14,425	\$ 1	14,568	1%	-
Operating Income	\$	6,974	\$	6,594	(5)%	\$(190)
Diluted EPS	\$	0.68	\$	0.61	(10)%	\$(0.01)

The strengthening of the U.S. dollar compared to foreign currencies had a significant impact on results in the quarter. Excluding the effect of foreign exchange rate changes on the GAAP amounts, on a constant currency basis, revenue and gross margin would have grown 9% and 4%, respectively, and operating income and EPS would have declined 4% and 7%, respectively.

"Customers continue to choose Microsoft to transform their business and as a result we saw incredible growth across our cloud services this quarter," said Satya Nadella, chief executive officer at Microsoft. "Next week at Build we're excited to share more about how we're empowering every individual and organization on the planet to achieve more with the next generation of our platforms."

"We executed with strong operational and financial discipline again this quarter, and are seeing positive impact from our investments in key growth areas," said Amy Hood, chief financial officer at Microsoft. "We remain focused on maximizing shareholder value and again increased our overall return of capital to shareholders."

Devices and Consumer revenue grew 8% (up 11% in constant currency) to \$9.0 billion, with the following business highlights:

- Office 365 Consumer subscribers increased to over 12.4 million, up 35% sequentially
- Windows OEM Pro revenue declined 19%, as Pro mix returned to pre-Windows XP end-of-support levels and the business PC market declined
- Windows OEM non-Pro revenue declined 26%, primarily due to channel inventory drawdown and ongoing mix shift to opening price point devices
- Search advertising revenue grew 21% (up 24% in constant currency), with Bing U.S. market share at 20.1%, up 150 basis points over prior year

- Xbox Live usage grew over 30%, driven by increased users and deeper user engagement
- Surface revenue of \$713 million, up 44% (up 53% in constant currency) driven by Surface Pro 3
- Phone Hardware revenue of \$1.4 billion, with 8.6 million Lumia units sold

Commercial revenue grew 5% (up 7% in constant currency) to \$12.8 billion, with the following business highlights:

- Commercial cloud revenue grew 106% (up 111% in constant currency) driven by Office 365, Azure and Dynamics CRM Online, and is now on an annualized revenue run rate of \$6.3 billion
- Server products and services revenue grew 12% (up 16% in constant currency), with premium versions of Windows Server, System Center Server and SQL Server together growing 25%
- Office Commercial products and services revenue declined 2% (up 1% in constant currency); transactional revenue was impacted by the continued transition to Office 365 and declines in business PC sales following the XP refresh cycle
- Windows volume licensing revenue declined 2% (up 1% in constant currency), with transactional revenue declining following the XP
  refresh cycle partially offset by annuity revenue growth

"We remain focused on strong execution from our sales teams. Around the world we're seeing high interest in deployment of our cloud and server products, as well as participation in the enterprise early adopter program for Windows 10," said Kevin Turner, chief operating officer at Microsoft.

#### **Business Outlook**

Microsoft will provide forward-looking guidance in connection with this quarterly earnings announcement on its earnings conference call and webcast.

#### **Webcast Details**

Satya Nadella, chief executive officer, Amy Hood, executive vice president and chief financial officer, Frank Brod, chief accounting officer, John Seethoff, deputy general counsel, and Chris Suh, general manager of Investor Relations, will host a conference call and webcast at 2:30 p.m. PDT (5:30 p.m. EDT) today to discuss details of the company's performance for the quarter and certain forward-looking information. The session may be accessed at <a href="http://www.microsoft.com/investor">http://www.microsoft.com/investor</a>. The webcast will be available for replay through the close of business on April 23, 2016.

#### **Constant Currency**

We present constant currency information to provide a framework for assessing how our underlying businesses performed excluding the effect of foreign currency rate fluctuations. To present this information, current and comparative prior period results for entities reporting in currencies other than United States dollars are converted into United States dollars using the average exchange rates from the comparative period rather than the actual exchange rates in effect during the respective periods. The non-GAAP financial measures presented below should not be considered as a substitute for, or superior to, the measures of financial performance prepared in accordance with GAAP. All growth comparisons relate to the corresponding period in the last fiscal year.

#### **Financial Performance Constant Currency Reconciliation**

	Three Months Ended March 31,							
(\$ in millions, except per share amounts)	2014 As Reported (GAAP)	2015 As Reported (GAAP)	Constant Currency Impact	%Y/Y (GAAP)	% Y/Y Constant Currency			
Revenue	\$20,403	\$21,729	\$(534)	6%	9%			
Gross Margin	\$14,425	\$14,568	\$(396)	1%	4%			
Operating Income	\$6,974	\$6,594	\$(87)	(5)%	(4)%			
Diluted EPS	\$0.68	\$0.61	\$(0.02)	(10)%	(7)%			

#### **Segment Revenue Constant Currency Reconciliation**

		Three Mo	onths Ended M	larch 31,	
(\$ in millions)	2014 As Reported (GAAP)	2015 As Reported (GAAP)	Constant Currency Impact	%Y/Y (GAAP)	% Y/Y Constant Currency
Licensing	\$4,597	\$3,476	\$(96)	(24)%	(22)%
Computing & Gaming Hardware	1,872	1,800	(79)	(4)%	0%
Phone Hardware	0	1,397	N/A	N/A	N/A
Other	1,824	2,280	(59)	25%	28%
Total Devices and Consumer	\$8,293	\$8,953	\$(234)	8%	11%
Licensing	10,335	10,036	(222)	(3)%	(1)%
Other	1,902	2,760	(78)	45%	49%
Total Commercial	\$12,237	\$12,796	\$(300)	5%	7%

#### **Noted Items Definition**

Integration and restructuring expenses were \$190 million during the three months ended March 31, 2015. Integration and restructuring expenses include employee severance expenses and costs associated with the consolidation of facilities and manufacturing operations, including asset write-downs and contract termination costs, resulting from Microsoft's restructuring plan. Integration and restructuring expenses also include systems consolidation and other business integration expenses, as well as transaction fees and direct acquisition costs, associated with the acquisition of NDS.

#### **About Microsoft**

Founded in 1975, Microsoft (Nasdaq "MSFT") is the worldwide leader in software, services, devices, and solutions that help people and businesses realize their full potential.

#### **Forward-Looking Statements**

Statements in this release that are "forward-looking statements" are based on current expectations and assumptions that are subject to risks and uncertainties. Actual results could differ materially because of factors such as:

- intense competition in all of Microsoft's markets;
- increasing focus on services presents execution and competitive risks;
- significant investments in new products and services that may not be profitable;
- acquisitions, joint ventures, and strategic alliances may have an adverse effect on our business;
- impairment of goodwill or amortizable intangible assets causing a significant charge to earnings;
- Microsoft's continued ability to protect and earn revenues from its intellectual property rights:
- claims that Microsoft has infringed the intellectual property rights of others;
- the possibility of unauthorized disclosure of significant portions of Microsoft's source code;
- cyber-attacks and security vulnerabilities in Microsoft products and services that could reduce revenue or lead to liability;
- disclosure of personal data that could cause liability and harm to Microsoft's reputation;
- outages, data losses, and disruptions of our online services if we fail to maintain an adequate operations infrastructure;
- government litigation and regulation that may limit how Microsoft designs and markets its products;

- potential liability under trade protection and anti-corruption laws resulting from our international operations;
- Microsoft's ability to attract and retain talented employees;
- adverse results in legal disputes;
- unanticipated tax liabilities;
- Microsoft's hardware and software products may experience quality or supply problems;
- exposure to increased economic and operational uncertainties from operating a global business;
- catastrophic events or geo-political conditions may disrupt our business; and
- adverse economic or market conditions may harm our business.

For more information about risks and uncertainties associated with Microsoft's business, please refer to the "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" sections of Microsoft's SEC filings, including, but not limited to, its annual report on Form 10-K and quarterly reports on Form 10-Q, copies of which may be obtained by contacting Microsoft's Investor Relations department at (800) 285-7772 or at Microsoft's Investor Relations website at http://www.microsoft.com/investor.

All information in this release is as of April 23, 2015. The company undertakes no duty to update any forward-looking statement to conform the statement to actual results or changes in the company's expectations.

#### For more information, press only:

Rapid Response Team, Waggener Edstrom Worldwide, (503) 443-7070, rrt@waggeneredstrom.com

#### For more information, financial analysts and investors only:

Chris Suh, general manager, Investor Relations, (425) 706-4400

Note to editors: For more information, news and perspectives from Microsoft, please visit the Microsoft News Center at <a href="http://www.microsoft.com/news/">http://www.microsoft.com/news/</a>. Web links, telephone numbers, and titles were correct at time of publication, but may since have changed. Shareholder and financial information, as well as today's 2:30 p.m. PDT conference call with investors and analysts, is available at <a href="http://www.microsoft.com/investor">http://www.microsoft.com/investor</a>.

# INCOME STATEMENTS

(In millions, except per share amounts)(Unaudited)

	Three N	 s Ended larch 31,	Nine	 hs Ended March 31,
	2015	 2014	2015	2014
Revenue	\$ 21,729	\$ 20,403	\$ 71,400	\$ 63,451
Cost of revenue	7,161	 5,978	 25,570	19,445
Gross margin	14,568	14,425	45,830	44,006
Research and development	2,984	2,743	8,952	8,258
Sales and marketing	3,709	3,542	11,752	11,129
General and administrative	1,091	1,166	3,339	3,342
Integration and restructuring	190	0	1,573	0
Operating income	6,594	6,974	20,214	21,277
Other income (expense), net	(77)	 (17)	 49	(34)
Income before income taxes	6,517	6,957	20,263	21,243
Provision for income taxes	1,532	1,297	4,875	3,781
Net income	\$ 4,985	\$ 5,660	\$ 15,388	\$ 17,462
Earnings per share:				
Basic	\$ 0.61	\$ 0.68	\$ 1.87	\$ 2.10
Diluted	\$ 0.61	\$ 0.68	\$ 1.86	\$ 2.08
Weighted average shares outstanding:				
Basic	8,167	8,284	8,215	8,317
Diluted	8,237	8,367	8,293	8,411
Cash dividends declared per common share	\$ 0.31	\$ 0.28	\$ 0.93	\$ 0.84

# COMPREHENSIVE INCOME STATEMENTS

(In millions)(Unaudited)

	Three Mo	onths Ended March 31,	Nine M	onths Ended March 31,
	2015	2014	2015	2014
Net income	\$ 4,985	\$ 5,660	\$ 15,388	\$ 17,462
Other comprehensive income (loss):				
Net unrealized gains (losses) on derivatives (net of tax effects of <b>\$21</b> , \$1, <b>\$31</b> , and \$(1))	401	(31)	967	(14)
Net unrealized gains (losses) on investments (net of tax effects of \$68, \$37, \$(158), and \$774)	125	68	(295)	1,502
Translation adjustments and other (net of tax effects of <b>\$(174)</b> , \$9, <b>\$(432)</b> , and \$53)	(438)	18	(909)	101
Other comprehensive income (loss)	88	55	 (237)	1,589
Comprehensive income	\$ 5,073	\$ 5,715	\$ 15,151	\$ 19,051

# BALANCE SHEETS

(In millions)(Unaudited)

Assets         Current assets:           Cash and cash equivalents         \$ 7,414         \$ 8,666           Short-term investments (including securities loaned of \$76 and \$541)         \$8,024         77,04           Total cash, cash equivalents, and short-term investments         95,438         85,70           Accounts receivable, net of allowance for doubtful accounts of \$268 and \$301         12,427         19,54           Inventories         2,469         2,66           Deferred income taxes         1,688         1,94           Other         6,376         4,39           Total current assets         118,398         114,242           Property and equipment, net of accumulated depreciation of \$16,839 and \$14,793         14,375         13,01           Equity and other investments         12,019         14,59           Goodwill         21,019         14,59           Intangible assets, net         6,963         6,98           Other long-term assets         3,200         342           Total assets         \$ 176,683         \$ 172,38           Liabilities and stockholders' equity         2         49           Current liabilities:         \$ 6,690         \$ 7,43           Accrued compensation         3,902         4,79 <t< th=""></t<>
Cash and cash equivalents         7,414         8,666           Short-term investments (including securities loaned of \$76 and \$541)         88,024         77,044           Total cash, cash equivalents, and short-term investments         95,438         85,70           Accounts receivable, net of allowance for doubtful accounts of \$268 and \$301         12,427         19,54           Inventories         2,469         2,66           Deferred income taxes         1,688         1,94           Other         6,376         4,39           Total current assets         118,398         114,244           Property and equipment, net of accumulated depreciation of \$16,839 and \$14,793         14,375         13,01           Equity and other investments         12,019         14,59           Goodwill         21,728         20,12           Intangible assets, net         6,963         6,98           Other long-term assets         3,200         3,42           Total assets         \$ 176,683         \$ 172,38           Current liabilities:         Accounts payable         \$ 6,690         \$ 7,43           Accounts payable         \$ 6,690         \$ 7,43           Short-term debt         1,725         2,00           Current portion of long-term debt         2,499<
Short-term investments (including securities loaned of \$76 and \$541)         88,024         77,041           Total cash, cash equivalents, and short-term investments         95,438         85,701           Accounts receivable, net of allowance for doubtful accounts of \$268 and \$301         12,427         19,54           Inventories         2,469         2,666           Deferred income taxes         1,688         1,94           Other         6,376         4,39           Total current assets         118,398         114,244           Property and equipment, net of accumulated depreciation of \$16,839 and \$14,793         14,375         13,01           Equity and other investments         12,019         14,59           Goodwill         21,728         20,12           Intangible assets, net         6,963         6,983           Other long-term assets         3,200         3,42           Total assets         \$176,683         \$172,38           Liabilities and stockholders' equity         2         2           Current liabilities:         \$6,690         \$7,43           Accounts payable         \$6,690         \$7,43           Short-term debt         1,725         2,00           Current portion of long-term debt         2,499         4
loaned of \$76 and \$541)         88,024         77,041           Total cash, cash equivalents, and short-term investments         95,438         85,701           Accounts receivable, net of allowance for doubtful accounts of \$268 and \$301         12,427         19,54           Inventories         2,469         2,661           Deferred income taxes         1,688         1,94           Other         6,376         4,39           Total current assets         118,398         114,24           Property and equipment, net of accumulated depreciation of \$16,839 and \$14,793         14,375         13,01           Equity and other investments         12,019         14,59           Goodwill         21,728         20,12           Intangible assets, net         6,963         6,98           Other long-term assets         3,200         3,42           Total assets         \$176,683         \$172,38           Liabilities and stockholders' equity         2           Current liabilities         \$6,990         \$7,43           Short-term debt         1,725         2,000           Current portion of long-term debt         2,499         4           Accounts payable         \$6,690         \$7,68           Short-term unearned revenue
investments         95,438         85,70           Accounts receivable, net of allowance for doubtful accounts of \$268 and \$301         12,427         19,54           Inventories         2,469         2,66           Deferred income taxes         1,688         1,94           Other         6,376         4,39           Total current assets         118,398         114,244           Property and equipment, net of accumulated depreciation of \$16,839 and \$14,793         14,375         13,01           Equity and other investments         12,019         14,59           Goodwill         21,728         20,12           Intangible assets, net         6,963         6,98           Other long-term assets         3,200         3,42           Total assets         \$ 176,683         \$ 172,38           Liabilities and stockholders' equity         2         2           Current liabilities:         \$ 6,690         \$ 7,43           Short-term debt         1,725         2,00           Current portion of long-term debt         2,499         4           Accounts payable         \$ 6,690         \$ 7,83           Short-term unearned revenue         18,232         23,15           Securities lending payable         96 <td< td=""></td<>
accounts of \$268 and \$301         12,427         19,54           Inventories         2,469         2,660           Deferred income taxes         1,688         1,94           Other         6,376         4,393           Total current assets         118,398         114,244           Property and equipment, net of accumulated depreciation of \$16,839 and \$14,793         14,375         13,01           Equity and other investments         12,019         14,59           Goodwill         21,728         20,12           Intangible assets, net         6,963         6,98           Other long-term assets         3,200         3,42           Total assets         \$ 176,683         \$ 172,38           Liabilities and stockholders' equity         2           Current liabilities:         Accounts payable         \$ 6,690         \$ 7,43           Short-term debt         1,725         2,00           Current portion of long-term debt         2,499         4           Accrued compensation         3,902         4,79           Income taxes         758         78           Short-term unearned revenue         18,232         23,15           Securities lending payable         6,846         6,900
Deferred income taxes         1,688         1,944           Other         6,376         4,393           Total current assets         118,398         114,244           Property and equipment, net of accumulated depreciation of \$16,839 and \$14,793         14,375         13,01           Equity and other investments         12,019         14,59           Goodwill         21,728         20,12           Intagible assets, net         6,963         6,98           Other long-term assets         3,200         3,42           Total assets         \$ 176,683         \$ 172,38           Liabilities and stockholders' equity         2         4           Current liabilities:         4         4         4           Accounts payable         \$ 6,690         \$ 7,43         5           Short-term debt         1,725         2,00         2           Current portion of long-term debt         2,499         4           Accrued compensation         3,902         4,79           Income taxes         758         78           Short-term unearned revenue         18,232         23,150           Securities lending payable         6,846         6,900           Other         6,846         6,900     <
Other         6,376         4,39           Total current assets         118,398         114,24           Property and equipment, net of accumulated depreciation of \$16,839 and \$14,793         14,375         13,01           Equity and other investments         12,019         14,59           Goodwill         21,728         20,12           Intangible assets, net         6,963         6,98           Other long-term assets         3,200         3,42           Total assets         \$ 176,683         \$ 172,38           Liabilities and stockholders' equity           Current liabilities:         \$ 6,690         \$ 7,43           Short-term debt         1,725         2,000           Current portion of long-term debt         2,499         4           Accrued compensation         3,902         4,79           Income taxes         758         78           Short-term unearned revenue         18,232         23,150           Securities lending payable         96         55           Other         6,846         6,900           Total current liabilities         40,748         45,620
Total current assets         118,398         114,244           Property and equipment, net of accumulated depreciation of \$16,839 and \$14,793         14,375         13,012           Equity and other investments         12,019         14,599           Goodwill         21,728         20,122           Intangible assets, net         6,963         6,983           Other long-term assets         3,200         3,422           Total assets         \$ 176,683         \$ 172,382           Liabilities and stockholders' equity         20,000         20,000           Current liabilities:         \$ 6,690         \$ 7,432           Accounts payable         \$ 6,690         \$ 7,432           Short-term debt         2,499         0           Accrued compensation         3,902         4,792           Income taxes         758         788           Short-term unearned revenue         18,232         23,154           Securities lending payable         96         555           Other         6,846         6,900           Total current liabilities         40,748         45,624
Property and equipment, net of accumulated depreciation of \$16,839 and \$14,793         14,375         13,01           Equity and other investments         12,019         14,59           Goodwill         21,728         20,12           Intangible assets, net         6,963         6,98           Other long-term assets         3,200         3,42           Total assets         \$ 176,683         \$ 172,38           Liabilities and stockholders' equity           Current liabilities:         \$ 6,690         \$ 7,43           Accounts payable         \$ 6,690         \$ 7,43           Short-term debt         1,725         2,000           Current portion of long-term debt         2,499         6           Accrued compensation         3,902         4,79           Income taxes         758         78           Short-term unearned revenue         18,232         23,15           Securities lending payable         96         55           Other         6,846         6,900           Total current liabilities         40,748         45,629
depreciation of \$16,839 and \$14,793         14,375         13,01           Equity and other investments         12,019         14,59           Goodwill         21,728         20,12           Intangible assets, net         6,963         6,98           Other long-term assets         3,200         3,42           Total assets         \$ 176,683         \$ 172,38           Liabilities and stockholders' equity         \$ 176,683         \$ 172,38           Current liabilities:         \$ 6,690         \$ 7,43           Short-term debt         1,725         2,000           Current portion of long-term debt         2,499         4,79           Accrued compensation         3,902         4,79           Income taxes         758         78           Short-term unearned revenue         18,232         23,150           Securities lending payable         96         550           Other         6,846         6,900           Total current liabilities         40,748         45,620
Equity and other investments         12,019         14,59           Goodwill         21,728         20,12           Intangible assets, net         6,963         6,98           Other long-term assets         3,200         3,42           Total assets         \$ 176,683         \$ 172,38           Liabilities and stockholders' equity           Current liabilities:           Accounts payable         \$ 6,690         \$ 7,43           Short-term debt         1,725         2,000           Current portion of long-term debt         2,499         4,79           Accrued compensation         3,902         4,79           Income taxes         758         78           Short-term unearned revenue         18,232         23,150           Securities lending payable         96         55           Other         6,846         6,900           Total current liabilities         40,748         45,620
Goodwill         21,728         20,12           Intangible assets, net         6,963         6,983           Other long-term assets         3,200         3,422           Total assets         \$ 176,683         \$ 172,382           Liabilities and stockholders' equity           Current liabilities:           Accounts payable         \$ 6,690         \$ 7,432           Short-term debt         1,725         2,000           Current portion of long-term debt         2,499         0           Accrued compensation         3,902         4,791           Income taxes         758         78           Short-term unearned revenue         18,232         23,150           Securities lending payable         96         555           Other         6,846         6,900           Total current liabilities         40,748         45,620
Other long-term assets         3,200         3,420           Total assets         \$ 176,683         \$ 172,380           Liabilities and stockholders' equity         \$ 6,690         \$ 7,430           Current liabilities:         \$ 6,690         \$ 7,430           Short-term debt         1,725         2,000           Current portion of long-term debt         2,499         4,790           Accrued compensation         3,902         4,790           Income taxes         758         780           Short-term unearned revenue         18,232         23,150           Securities lending payable         96         550           Other         6,846         6,900           Total current liabilities         40,748         45,620
Other long-term assets         3,200         3,420           Total assets         \$ 176,683         \$ 172,380           Liabilities and stockholders' equity         \$ 6,690         \$ 7,430           Current liabilities:         \$ 6,690         \$ 7,430           Short-term debt         1,725         2,000           Current portion of long-term debt         2,499         4,790           Accrued compensation         3,902         4,790           Income taxes         758         780           Short-term unearned revenue         18,232         23,150           Securities lending payable         96         550           Other         6,846         6,900           Total current liabilities         40,748         45,620
Liabilities and stockholders' equity         Current liabilities:       \$ 6,690 \$ 7,433         Accounts payable       \$ 6,690 \$ 7,433         Short-term debt       1,725 2,000         Current portion of long-term debt       2,499 4         Accrued compensation       3,902 4,79         Income taxes       758 783         Short-term unearned revenue       18,232 23,150         Securities lending payable       96 550         Other       6,846 6,900         Total current liabilities       40,748 45,620
Current liabilities:       \$ 6,690       \$ 7,43         Short-term debt       1,725       2,000         Current portion of long-term debt       2,499       0         Accrued compensation       3,902       4,79         Income taxes       758       78         Short-term unearned revenue       18,232       23,150         Securities lending payable       96       550         Other       6,846       6,900         Total current liabilities       40,748       45,629
Current liabilities:       \$ 6,690       \$ 7,43         Short-term debt       1,725       2,000         Current portion of long-term debt       2,499       0         Accrued compensation       3,902       4,79         Income taxes       758       78         Short-term unearned revenue       18,232       23,150         Securities lending payable       96       550         Other       6,846       6,900         Total current liabilities       40,748       45,629
Short-term debt       1,725       2,000         Current portion of long-term debt       2,499       0         Accrued compensation       3,902       4,79         Income taxes       758       78         Short-term unearned revenue       18,232       23,150         Securities lending payable       96       550         Other       6,846       6,900         Total current liabilities       40,748       45,629
Current portion of long-term debt       2,499         Accrued compensation       3,902       4,79         Income taxes       758       78         Short-term unearned revenue       18,232       23,150         Securities lending payable       96       550         Other       6,846       6,900         Total current liabilities       40,748       45,629
Accrued compensation       3,902       4,79         Income taxes       758       78         Short-term unearned revenue       18,232       23,15         Securities lending payable       96       55         Other       6,846       6,90         Total current liabilities       40,748       45,62
Income taxes         758         787           Short-term unearned revenue         18,232         23,150           Securities lending payable         96         550           Other         6,846         6,900           Total current liabilities         40,748         45,620
Short-term unearned revenue         18,232         23,150           Securities lending payable         96         550           Other         6,846         6,900           Total current liabilities         40,748         45,629
Securities lending payable         96         55           Other         6,846         6,90           Total current liabilities         40,748         45,62
Other         6,846         6,900           Total current liabilities         40,748         45,629
Total current liabilities 40,748 45,629
1, 1
Long-term debt 27,644 20,649
Long-term unearned revenue 1,966 2,008
Deferred income taxes 2,919 2,726
Other long-term liabilities 13,274 11,594
Total liabilities <b>86,551</b> 82,600
Commitments and contingencies
Stockholders' equity:
Common stock and paid-in capital—shares authorized 24,000; outstanding <b>8,113</b> and 8,239 <b>68,475</b> 68,360
Retained earnings 18,186 17,710
Accumulated other comprehensive income 3,471 3,700
Total stockholders' equity 90,132 89,78
Total liabilities and stockholders' equity \$ 176,683 \$ 172,384

# CASH FLOWS STATEMENTS

(In millions)(Unaudited)

		Three M	onths Ended March 31,	Nine M		Ended arch 31,
		2015	2014	2015	IVIC	2014
Operations						
Net income	\$	4,985	\$ 5,660	\$ 15,388	\$	17,462
Adjustments to reconcile net income to net cash from operations:						
Depreciation, amortization, and other		1,515	1,255	4,464		3,470
Stock-based compensation expense		641	602	1,920		1,828
Net recognized losses (gains) on investments and derivatives		(55)	(40)	(179)		100
Excess tax benefits from stock-based compensation		(31)	(22)	(555)		(247)
Deferred income taxes		253	(190)	868		38
Deferral of unearned revenue		10,163	10,175	28,385		27,456
Recognition of unearned revenue	(	11,209)	(10,139)	(33,347)	(	(30,394)
Changes in operating assets and liabilities:						
Accounts receivable		3,655	2,501	6,904		4,243
Inventories		(430)	(324)	157		38
Other current assets		(111)	340	(550)		(311)
Other long-term assets		(108)	(73)	341		(469)
Accounts payable		(390)	(716)	(912)		(390)
Other current liabilities		200	870	(1,952)		3
Other long-term liabilities		492	200	 1,332		(110)
Net cash from operations		9,570	10,099	22,264		22,717
Financing						
(Repayments) proceeds from issuance of short-term debt, maturities of 90 days or less, net		(6,575)	0	1,222		0
Proceeds from issuance of debt		10,680	0	10,680		8,850
Repayments of debt		0	(300)	(1,500)		(1,888)
Common stock issued		146	141	483		461
Common stock repurchased		(5,131)	(1,845)	(10,164)		(6,146)
Common stock cash dividends paid		(2,532)	(2,322)	(7,386)		(6,570)
Excess tax benefits from stock-based compensation		31	22	555		247
Other		316	0	601		(39)
Net cash used in financing		(3,065)	(4,304)	 (5,509)		(5,085)
Investing		(3,003)	(4,304)	 (5,509)		(5,005)
Additions to property and equipment		(1,391)	(1,192)	(4,163)		(4,155)
Acquisition of companies, net of cash acquired, and purchases of intangible and other assets		(162)	(157)	(3,097)		(311)
Purchases of investments	(	30,218)	(21,323)	(73,470)	(	(49,217)
Maturities of investments		5,561	2,336	9,643		4,134
Sales of investments		21,063	16,006	53,616		39,477
Securities lending payable		(334)	46	 (463)		149
Net cash used in investing		(5,481)	(4,284)	(17,934)		(9,923)
Effect of exchange rates on cash and cash equivalents		(36)	2	(76)		59
Net change in cash and cash equivalents		988	1,513	(1,255)		7,768
Cash and cash equivalents, beginning of period		6,426	10,059	8,669		3,804
Cash and cash equivalents, end of period	\$	7,414	\$ 11,572	\$ 7,414	\$	11,572
				,		

# SEGMENT REVENUE AND GROSS MARGIN (In millions)(Unaudited)

	Three M	 Ended arch 31,	Nine M	 s Ended arch 31,
	2015	2014	2015	2014
Revenue				
Devices and Consumer Licensing	\$ 3,476	\$ 4,597	\$ 11,736	\$ 14,625
Computing and Gaming Hardware	1,800	1,872	8,250	7,751
Phone Hardware	1,397	0	6,290	0
Devices and Consumer Other	2,280	1,824	6,525	5,252
Commercial Licensing	10,036	10,335	30,588	30,852
Commercial Other	2,760	1,902	7,760	5,284
Corporate and Other	(20)	 (127)	251	 (313)
Total revenue	\$ 21,729	\$ 20,403	\$ 71,400	\$ 63,451
Gross Margin				
Devices and Consumer Licensing	\$ 3,210	\$ 4,017	\$ 10,904	\$ 12,918
Computing and Gaming Hardware	414	258	1,353	874
Phone Hardware	(4)	0	805	0
Devices and Consumer Other	566	391	1,428	1,102
Commercial Licensing	9,275	9,432	28,301	28,317
Commercial Other	1,144	475	2,849	1,164
Corporate and Other	(37)	(148)	 190	 (369)
Total gross margin	\$ 14,568	\$ 14,425	\$ 45,830	\$ 44,006