# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) April 26, 2007

# **Microsoft Corporation**

(Exact Name of Registrant as Specified in Its Charter) )

Washington

(State or Other Jurisdiction of Incorporation

0-14278 (Commission File Number) 91-1144442 (IRS Employer Identification No.)

One Microsoft Way, Redmond, Washington (Address of Principal Executive Offices) 98052-6399 (Zip Code)

(425) 882-8080 (Registrant's Telephone Number, Including Area Code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02. Results of Operations and Financial Condition

On April 26, 2007, Microsoft Corporation issued a press release announcing its financial results for the fiscal quarter ended March 31, 2007. A copy of the press release is furnished as Exhibit 99.1 to this report.

In accordance with General Instruction B.2 of Form 8-K, the information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

# Item 9.01. Financial Statements and Exhibits

- (d) The following items are filed as exhibits to this report:
- 99.1 Press release, dated April 26, 2007 issued by Microsoft Corporation

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# MICROSOFT CORPORATION (Registrant)

Date: April 26, 2007

/s/ Frank H. Brod

Frank H. Brod Corporate Vice President, Finance and Administration; Chief Accounting Officer Exhibit No.Description99.1Press release dated April 26, 2007

# **Microsoft Reports Record Profits**

Robust demand for Windows Vista and the 2007 Microsoft Office system drives 72% growth in earnings per share

**REDMOND, Wash.** — Apr. 26, 2007 — Microsoft Corp. today announced revenue of \$14.40 billion for the quarter ended March 31, 2007, a 32% increase over the same period of the prior year. This revenue drove record profits with operating income of \$6.59 billion and net income of \$4.93 billion. Diluted earnings per share for the quarter grew 72% to \$0.50, and included \$0.02 in tax benefits and \$0.01 in legal charges.

These results reflect \$1.67 billion of revenue and operating income, \$1.14 billion of net income and \$0.12 of diluted earnings per share that were previously deferred primarily related to the technology guarantee programs for Windows Vista<sup>TM</sup> and the 2007 Microsoft<sup>®</sup> Office release.

"I am extremely pleased that we delivered a quarter of strong double-digit growth for revenue, operating income and EPS," said Chris Liddell, chief financial officer at Microsoft. "And I am looking forward to a very good finish to this fiscal year with strength continuing into fiscal 2008."

Net cash flow from operations was \$7.29 billion and Microsoft returned \$7.72 billion in cash to shareholders through share buybacks and dividends this quarter.

"This quarter marked the consumer launches of Windows Vista and the 2007 Microsoft Office system, and we are delighted with the positive customer response these products have received," said Kevin Turner, chief operating officer at Microsoft. "We continue to deliver on our compelling product cycle and build upon strong field sales and marketing execution in order to drive revenue and profit growth for the company."



### **Business Outlook**

Microsoft management offers the following guidance for the quarter ending June 30, 2007:

- Revenue is expected to be in the range of \$13.1 billion to \$13.4 billion.
- Operating income is expected to be in the range of \$5.0 billion to \$5.2 billion.
- Diluted earnings per share are expected to be \$0.37 to \$0.39.

Management offers the following preliminary guidance for the full fiscal year ending June 30, 2008:

- Revenue is expected to be in the range of \$56.5 billion to \$57.5 billion.
- Operating income is expected to be in the range of \$22.0 billion to \$22.5 billion.
- Diluted earnings per share are expected to be in the range of \$1.68 to \$1.72.

Additional details on fiscal year 2008 guidance will be provided in the fourth quarter earnings announcement and during the company's Financial Analyst Meeting on the 26<sup>th</sup> of July.

#### Webcast Details

Microsoft will hold an audio webcast at 2:30 p.m. PDT (5:30 p.m. EDT) today with Chris Liddell, senior vice president and chief financial officer, Frank Brod, corporate vice president and chief accounting officer, and Colleen Healy, general manager of Investor Relations, to discuss details of the company's performance for the quarter and certain forward-looking information. The session may be accessed at <u>http://www.microsoft.com/msft</u>. The webcast will be available for replay through the close of business on April 26, 2008.

# **About Microsoft**

Founded in 1975, Microsoft (Nasdaq "MSFT") is the worldwide leader in software, services and solutions that help people and businesses realize their full potential.

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Microsoft<sup>•</sup>

#### **Forward-Looking Statements**

Statements in this release that are "forward-looking statements" are based on current expectations and assumptions that are subject to risks and uncertainties. Actual results could differ materially because of factors such as:

- challenges to Microsoft's business model;
- intense competition in all of Microsoft's markets;
- Microsoft's continued ability to protect its intellectual property rights;
- claims that Microsoft has infringed the intellectual property rights of others;
- the possibility of unauthorized disclosure of significant portions of Microsoft's source code;
- actual or perceived security vulnerabilities in Microsoft products that could reduce revenue or lead to liability;
- · government litigation and regulation affecting how Microsoft designs and markets its products;
- Microsoft's ability to attract and retain talented employees;
- delays in product development and related product release schedules;
- significant business investments that may not produce offsetting increases in revenue;
- the level of corporate spending and changes in general economic conditions that affect demand for computer hardware or software;
- adverse results in legal disputes;
- unanticipated tax liabilities;
- key component shortages and delays in Xbox 360 product delivery;
- impairment of goodwill or amortizable intangible assets causing a charge to earnings;
- · changes in accounting that may affect Microsoft's reported earnings and operating income;
- · exposure to increased economic and regulatory uncertainties from operating a global business;
- general economic and geo-political conditions;
- natural disaster, cyber-attack or other catastrophic event disrupting Microsoft's business;
- acquisitions and joint ventures that adversely affect the business;
- limitations on the availability of insurance and resulting uninsured losses;
- · improper disclosure of personal data could result in liability and harm Microsoft's reputation
- sales channel disruption such as the bankruptcy of a major distributor;
- implementation of operating cost structures that align with revenue growth;
- continued access to third party distribution channels for MSN® and other online offerings;
- · disruption to Microsoft's operations as a result of weather-related events; and
- foreign currency, interest rate, fixed income, equity and commodity price risks.

For further information regarding risks and uncertainties associated with Microsoft's business, please refer to the "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" sections of Microsoft's SEC filings, including, but not limited to, its annual report on Form 10-K and quarterly reports on Form 10-Q, copies of which may be obtained by contacting Microsoft's Investor Relations department at (800) 285-7772 or at Microsoft's Investor Relations website at <a href="http://www.microsoft.com/msft">http://www.microsoft.com/msft</a>.

All information in this release is as of April 26, 2007. The company undertakes no duty to update any forward-looking statement to conform the statement to actual results or changes in the company's expectations.

### For more information, financial analysts and investors only:

Colleen Healy, general manager, Investor Relations, (425) 706-3703

### For more information, press only:

Rapid Response Team, Waggener Edstrom Worldwide, (503) 443-7070, rrt@waggeneredstrom.com

*Note to editors:* If you are interested in viewing additional information on Microsoft, please visit the Microsoft web page at <a href="http://www.microsoft.com/presspass">http://www.microsoft.com/presspass</a> on Microsoft's corporate information pages. Web links, telephone numbers and titles were correct at time of publication, but may since have changed. Shareholder and financial information, as well as today's 2:30 p.m. PDT conference call with investors and analysts, are available at <a href="http://www.microsoft.com/msft">http://www.microsoft.com/presspass</a>

